



2009 Price List

System prices shown are approximate and will vary by installation. All prices subject to change

Site Assessments:

Solar Water Heating	\$250
Grid-Tied Solar Electric	\$250
Off-Grid Solar Electric	\$300

Plus \$0.55 per round trip mile.

Assessments for multiple system types are discounted by \$100. A 50% discount is available from Focus on Energy*.

Solar Domestic Water Heating System:

Size: Two 4x8 Flat Plate Collectors (single family home with <5 people)	
Installed Cost	\$8,500
Focus on Energy Incentive Estimate*	-\$2,000
Federal Tax Credit**	-\$2,550
Final Cost	\$3,950

Solar Hot Water Space Heating System:

Size: Eight 4x8 Flat Plate Collectors (1,000-1,500 sq ft building)	
Installed Cost	\$22,000
Focus on Energy Incentive Estimate*	-\$2,000
Federal Tax Credit**	-\$6,600
Final Cost	\$13,400

Grid Tied Solar Electric System:

Rated Size: 2kW	
Physical Size: 200 sq. ft.	
Average Monthly Production Estimate: 200 kWh	
Installed Cost	\$18,000
Focus on Energy Incentive Estimate*	-\$3,600
Federal Tax Credit**	-\$5,400
Final Cost	\$9,000

Off-Grid Solar Electric System:

Size: 1kW	
Physical Size: 100 sq. ft.	
Average Monthly Production Estimate: 100 kWh	
Installed Cost	\$15,000
Federal Tax Credit**	-\$4,500
Final Cost	\$10,500

* Customer must be in Focus on Energy territory. Details at www.focusonenergy.com.

** Consult your tax advisor for details.